

QUÉBEC IS DOING BUSINESS IN INDIA

Monday, October 31st, 2005
Marriott Château Champlain
1 Place du Canada, Montréal



Keynote Speaker
Premier Jean Charest

Presented by  **Quebec Manufacturers & Exporters**
A Division of Canadian Manufacturers & Exporters

Event Summary

- Keynote breakfast with Premier Jean Charest
- Business seminar with testimonials of Québec exporters to India
- Program of individual meetings with the CII Indian business delegation

Name: _____
Title: _____
Company: _____
Address: _____
Town: _____ Postal Code: _____
Tel.: _____ Fax: _____
E-Mail: _____

Registration Fees

Members (MEQ, QIBC et ICCC)

Day: 165 \$ (___ x 189,79 \$ with taxes = _____)

Non-members

Day: 195 \$ (___ x 224,30 \$ with taxes = _____)

GST: R108075482; QST: 1013279051

No reimbursement after October 26th

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QME, 2000 Peel Street, Suite 210, Montréal (QC) H3A 2W5
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Co-operators:

Québec Government

The Québec Ministère des Relations internationales (www.mri.gouv.qc.ca) and Ministère du Développement économique, de l'Innovation et de l'Exportation (www.mdeie.gouv.qc.ca) are supporting the development of long-term relations with India. Together with locale partners in India and in collaboration with the Canadian offices based in the country, they are providing a customized service to Québec enterprises and institutions. Through the year their India desk officers are also leading prospection missions in India with enterprises and institutions.

Québec-India Business Council

Created in October 2004, Québec India Business Council (QIBC) is a professional organization dedicated to promote and facilitate business and trade between the Québec and South Asian marketplace. QIBC strives to disseminate information and encourage business opportunities among members, enterprises and government.

Export Development Canada (EDC)

Export Development Canada (EDC) provides financing and insurance to help Canadian exporters and investors expand their international business. EDC helps 7000 Canadian companies and their global customers in up to 200 markets worldwide each year. EDC is financially self-sustaining and is a recognized leader in financial reporting, economic analysis and human resource management.

Indo-Canada Chamber of Commerce

Founded in 1977, the Indo-Canada Chamber of Commerce (ICCC) is the premier, not-for-profit, members funded, Indo-Canadian business organization providing a bridge for its members to make a significant contribution to the economic, cultural and social fabric of Canada. Through the ICCC-Québec Business Council in Montréal, we have built a strong and exciting base to promote Québec-India trade, investment, and relations in general.

Québec Manufacturers & Exporters

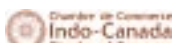
Québec Manufacturers & Exporters' mission is to promote manufacturers and exporters' interests to various levels of government and to assist them in their market development activities.

Program

- 7:15 AM** Registration
- 8 AM** Keynote breakfast with Premier Jean Charest
- 9:15 AM** Opening of the Seminar "Business Opportunities in India"
H.E. Lucie Edwards,
Canadian High Commissioner in New Delhi
- 9:30 AM** "The evolving business environment in India - What it means for Québec companies"
Marvin Hough, Regional Vice Président, Asia, EDC
- 9:45 AM** "The key emerging sectors in India and their opportunities"
V. Narasimhan, Executive Director, Brakes India of the TVS Group;
Chairman of the Foundry Division of the Confederation of Indian Industry and chief of the mission of Indian business delegation
- 10 AM** First Plenary session:
"Winning Strategies to Enter and Develop the Indian Market"
Moderator:
Daniel Charron, President and General Manager, Québec Manufacturers & Exporters
- Participants :
- Jean Thibodeau, President, Technyx and Vice-President, Computer Services, CANAM MANAC Group
 - Gino Loggia, Manager International Sales, Velan Inc.
 - Michael Wakil, President, Hydrosult Inc.
 - Joan Voegesang, President, Toon Boom Animation Inc.
 - Claude LeDuc, President, Biosyntech Inc.
 - Paul Dufresne, Senior Vice President Energy, SNC Lavalin
- 11:15 AM** Networking break
- 11:30 AM** Second Plenary session:
"Using the Indo-Québec business community as leverage for developing business in India"
Moderator:
Ashwin Mussai, Member Board of Directors, Québec-India Business Council
- Participants:
- Ramesh Khosla, President, Arcop Group Inc.
 - Belaur Krishnamurthy, Vice-President International Sales, Minicut Intl.
 - Dr. Harinder P.S. Ahluwalia, President, Info-Electronics Systems.
 - Ravi Mehra, President, Universal Paper Export, Chairman, Uniproducts India Ltd.
- 12:30 PM** Networking Lunch
Keynote speech by David P. Good,
Chief Representative - North America
Tata Sons Ltd.
- 2 PM** One-to-one pre-scheduled meetings between members of the Indian delegation and participants.
- 4 PM** Cocktail

Testimonials of participants will be primarily in English.

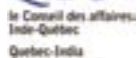
Québec 

 Chamber of Commerce
Indo-Canada
Chamber of Commerce

 QIBC
le Conseil des affaires
Inde-Québec

 Manufacturiers et
Exportateurs du
Québec
une division des Manufacturiers
et exportateurs du Canada

 EDC
Export Development Canada
Department of International Trade
Development Canada

 le Conseil des affaires
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